



42nd Annual Conference - BIG LEAGUE BENEFITS

May 24-26 2017 - Marriott Marquis Houston

It's Not All Fun and Games

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It's not all
fun and
games.



Markets, Leagues, Teams, Players...

AL EAST

	Boston 94-68
	Toronto 87-75
	Baltimore 84-78
	New York 80-82
	Tampa Bay 75-87

AL CENTRAL

	Cleveland 95-67
	Detroit 85-77
	Kansas City 83-79
	Chicago 68-94
	Minnesota 66-96

AL WEST

	Houston 90-72
	Texas 89-73
	Seattle 85-77
	Los Angeles 74-88
	Oakland 70-92

NL EAST

	Washington 90-72
	New York 89-73
	Miami 75-87
	Philadelphia 74-88
	Atlanta 70-92

NL CENTRAL

	Chicago 99-63
	St. Louis 88-74
	Pittsburgh 81-81
	Milwaukee 72-90
	Cincinnati 66-96

NL WEST

	Los Angeles 92-70
	San Francisco 89-73
	Colorado 81-81
	Arizona 74-88
	San Diego 65-97



Employers

Government



Individuals

It's a delicate balance...



Our Strategic Priorities



Best deals for our members

Manage and expand value-based care

Execute Texas ER strategic action plans

Stabilize retail

Who Really Pays?



Government Oversight



Who is the best now?



Who is best ever?



Changing
the Rules

We won't put our members in a pickle



Fee For Value



National Integration Local Innovation





HOW
IT
WORKS



Value Based Programs

Provider Empowerment



Data Exchange

Coaching

Best Practices

Benchmarking

Collaboration

Value-Based Reimbursement



Fee Schedules

Care Coordination Fees

Shared Savings

Shared Risk



Physician-Centric Approach



SMART



NETWORK



It's the Bottom of the Ninth or the Top of the First

